

# Global IP Sound AB (publ.) Corporate identity number 556573-9017

# Annual report and consolidated financial statements for the financial period from January 1 2002 to December 31 2002.

The board of directors and managing director present the following annual report and consolidated financial statements.

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#### Administration report

The Annual Report refers to the Company's fiscal year from the date January 1 2002 to December 31 2002.

#### Information about the business activities

Global IP Sound AB (the Company) has developed software for communications over packet networks and provides products and software, which will lead to a high and robust sound quality for real-time sound processing over packet networks. The Company has established business in the US through its subsidiary Global IP Sound Inc. During the fiscal year, the Company has signed six new contracts with Nortel, Gatelinx, PocketPresence, Marratech, Brecis and Granite Streams. This bring the total to 10 of revenue generating contracts realizing 1.4 MSEK in revenue for 2002. Expenses were 54.3 MSEK and declined 30% from the previous year. The Company's cost control initiatives brought expense in align with the cash flow expectations. The Company is always looking at ways to reduce cost to preserve capital.

During the year, the Company hired Gary Hermansen as the new CEO. Gary was the previous CEO of Brightmail and comes to the Company with significant experience in telecommunication and chip markets.

In 2002, the Company has submitted to both the IETF and CableLabs the iLBC codec technology for possible acceptance as an industry standard VoIP codec. Although there are no assurances that iLBC will be accepted, the Company is strongly supporting this initiative. The Company spent 17.6 MSEK in Research & Development to support current and new product development. The Company has recently announced further development of

VoiceEngine 1.1 for softphone applications. VoiceEngine won "best of show" at the 2002 Internet Telephony Conference.

In the first two months of 2003, the Company has signed e-horizon Streaming Technologies and another contract with Brecis and Gatelinx. The Company has approximately 55 potential deals in its sales pipeline 11 of these in the business development and negotiation stage. The Company is also working with its existing customer based to generate royalty revenue.

During the fiscal year the Company has through a private placement raised capital in the amount of 39.7 MSEK (Note 19). The Company is expecting cash inflows to increase from its operation in 2003. The Board and management team are working on a comprehensive financial plan and structure that will be presented at the up coming General Assembly meeting currently scheduled for May 6, 2003.

According to a resolution made by the Annual General Meeting, an amount of a total of MSEK 22.5 has been reduced from the share capital and been used for set-off against retained losses

The Company has its registered office in Stockholm.

#### Proposed treatment of loss

Following means are at the General Assembly 's disposal:

Parent Company

 Balance brought forward:
 -42 390 927

 Net loss of the year:
 -24 814 975

 -67 205 902

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- 67 205 902 SEK, be carried forward.

#### Group

The Group's non-restricted equity amount run up to SEK -142 733 154 and no provision to restricted reserves are requisite.

All amounts are given in thousands Swedish kronor if nothing else is stated.

#### Summary covering several years

|                              | 2002    | 2001    | 2000    |
|------------------------------|---------|---------|---------|
| Net turnover                 | 1 364   | 0       | 110     |
| Result after financial items | -52 769 | -76 114 | -56 525 |
| Balance sheet total          | 34 883  | 50 362  | 98 594  |
| Solvency (%)                 | 83      | 84      | 94      |
| Average employees            | 30      | 35      | 28      |

|  |         | 2002-01-01         | 2001-01-01         |
|--|---------|--------------------|--------------------|
| Consolidated income statement  | Note    | 2002-01-01         | 2001-01-01         |
| Total de la come de la |         | 2002-12-01         |                    |
| Other income   | 2       | 1 364              | 0                  |
| Gross profit   |         | 1 364              | 0                  |
| Information about the business activities  | 3, 2, 4 | 44                 | 60 = 17            |
| Selling expenses Administrative expenses   | 5       | -14 189<br>-22 601 | -23 869<br>-21 527 |
| Research and development costs   | ວ       | -22 601<br>-17 602 | -21 527<br>-32 257 |
| Operating loss   |         | -53 027            | -32 257<br>-77 653 |
| Deput from Singuistic  |         |                    |                    |
| Result from financial investments Other interest income and similar profit/loss items  | 6       | 1 395              | 1 970              |
| Interest expenses and similar profit/loss items  | J       | -1 137             | -431               |
| Total result from financial investments  |         | 259                | 1 539              |
| Result after financial items   |         | -52 769            | -76 114            |
|  |         |                    |                    |
| State tax  |         | -18                | -8                 |
| Net loss for the year  |         | -52 786            | -76 122            |
|  |         |                    |                    |
|  |         | 2002-01-01         | 2001-01-01         |
| Consolidated balance sheet   | Note    | 2002-12-31         | 2001-12-31         |
|  | 1       |                    |                    |
| Assets   | •       |                    |                    |
| Fixed assets   |         |                    |                    |
| Intangible fixed assets  |         |                    |                    |
| Patents  | 7       | 1 359              | 800                |
|  |         |                    |                    |
| Tangible fixed assets  | 0       | <u></u> -          | 0.000              |
| Plant and machinery Equipment, tools, fixtures and fittings  | 8<br>9  | 976<br>1 222       | 2 083<br>1 816     |
| Software   | 9<br>10 | 1 222              | 1816               |
| Costs of improvements to property  | 11      | 1 695              | 2 761              |
| Vehicles   | 12      | 0                  | 0                  |
|  |         | 3 949              | 6 817              |
| Financial fixed asets  |         |                    |                    |
| Deposits   |         | 2 344              | 2 785              |
| Other long-term receivables  | 18      | 1 760              | 0                  |
|  |         | 4 105              | 2 785              |
| Total fixed assets   |         | 9 413              | 10 402             |
|  |         |                    |                    |
| Current receivables  |         | 40.4               | ^                  |
| Current receivables Other current investments  | 16      | 484<br>0           | 0<br>5 413         |
| Other current investments Other current receivables  | 10      | 379                | 675                |
| Prepaid expenses and acrued income   | 13      | 974                | 941                |
|  |         | 1 837              | 7 028              |
| Cash and bank balance  |         | 23 633             | 32 932             |
| and damendo  |         | 23 633             | 32 932             |
|  |         | 20 00.7            |                    |
| Total current assets   |         | 25 470             | 39 960             |
| Total current assets  Total assets   |         |                    |                    |

| Equity and liabilities   | N               | ote | 2002-12-31  | 2001-12-31  |
|--|-----------------|-----|---|---|
| Equity   | 14,1            |     |   |   |
| -  | 14,1            | ,   |   |   |
| Restricted equity Share capital (26 879 758 shares at nom S  | EK 0.1each)     |     | 2 688   | 23 044  |
| Restricted reserves  | 211 07 10401.19 |     | 169 252   | 131 878   |
| Total restricted equity  |                 |     | 171 940   | 154 923   |
| Non-restricted equity  |                 |     |   |   |
| Net loss previous year   |                 |     | -89 947   | -36 367   |
| Net loss of the year Total non-restricted equity   |                 |     | -52 786<br>-142 733   | -76 122<br>-112 489   |
| ·  |                 |     |   |   |
| Total equity   |                 |     | 29 207  | 42 434  |
| Long-term liabilities  |                 |     |   |   |
| Long-term note  Total long-term liabilities  |                 |     | 46  | 0   |
|  |                 |     |   |   |
| Current liabilities Accounts payable - trade   |                 |     | 1 777   | 4 168   |
| Other current liabilities  |                 |     | 233   | 405   |
| Unearned revenue   |                 |     | 419   | 0   |
| Accrued expenses and deferred income   | 15              |     | 3 201   | 3 356   |
| Total current liabilities  |                 |     | 5 629   | 7 928   |
| Total equity and liabilities   |                 |     | 34 883  | 50 362  |
| Pledged assets   |                 |     | None  | None  |
| Contingent liabilities   |                 |     | None  | None  |
|  |                 |     |   |   |
|  |                 |     |   |   |
| Consolidated cash flow stateme   | nt Ne           | ote | 2002-01-01<br>2002-12-31  | 2001-01-01<br>2001-12-31  |
| Consolidated cash flow stateme  Operating activities   | nt N            | ote |   |   |
| Operating activities Result after financial items  | •               | ote | <b>2002-12-31</b><br>-52 769  | <b>2001-12-31</b><br>-76 114  |
| Operating activities Result after financial items Adjustments for items not included in cash   | •               | ote | -52 769<br>1 284  | -76 114<br>2 847  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation  | •               | ote | -52 769<br>1 284<br>2 130   | <b>2001-12-31</b><br>-76 114  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities  | •               | ote | -52 769<br>1 284<br>2 130<br>-18  | -76 114<br>2 847<br>2 451<br>-8   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax  | •               | ote | -52 769<br>1 284<br>2 130   | -76 114<br>2 847<br>2 451   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  | •               | ote | -52 769<br>1 284<br>2 130<br>-18  | -76 114<br>2 847<br>2 451<br>-8   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital Changes in working capital   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372   | -76 114<br>2 847<br>2 451<br>-8<br>-70 824  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299   | -76 114<br>2 847<br>2 451<br>-8   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital Increase in receivables  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372   | -76 114<br>2 847<br>2 451<br>-8<br>-70 824  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299   | -76 114<br>2 847<br>2 451<br>-8<br>-70 824  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities Investing activities Acquisitions of intangible assets   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892  | -76 114<br>2 847<br>2 451<br>-8<br>-70 824<br>742<br>2 277<br>-67 805   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738                             | -76 114<br>2 847<br>2 451<br>-8<br>-70 824<br>742<br>2 277<br>-67 805   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738<br>5 853                    | -76 114<br>2 847<br>2 451<br>-8<br>-70 824<br>742<br>2 277<br>-67 805<br>-403<br>-4 901<br>-4 377   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738                             | -76 114<br>2 847<br>2 451<br>-8<br>-70 824<br>742<br>2 277<br>-67 805   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738<br>5 853<br>-1 760          | 742<br>2 2 277<br>-67 805<br>-403<br>-4 377<br>0  |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738<br>5 853<br>-1 760<br>4 272 | 742<br>2 2 277<br>-67 805<br>-403<br>-4 901<br>-9 681   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities Share premium upon issue of new shares   | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738<br>5 853<br>-1 760<br>4 272 | 742<br>2 2 451<br>-70 824<br>742<br>2 277<br>-67 805<br>-403<br>-4 901<br>-4 377<br>0<br>-9 681   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities  | •               | ote | -52 769<br>1 284<br>2 130<br>-18<br>-49 372<br>-221<br>-2 299<br>-51 892<br>-559<br>738<br>5 853<br>-1 760<br>4 272 | 742<br>2 2 277<br>-67 805<br>-403<br>-4 901<br>-9 681   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities Share premium upon issue of new shares Cash flow from financing activities  Cash flow for the year   | •               | ote | -52 769 1 284 2 130 -18 -49 372  -221 -2 299 -51 892  -559 738 5 853 -1 760 4 272  39 710 39 710 -7 910             | 742<br>2 2 451<br>-70 824<br>742<br>2 277<br>-67 805<br>-403<br>-4 901<br>-4 377<br>0<br>-9 681   |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities Share premium upon issue of new shares Cash flow from financing activities  Cash flow for the year Liquid funds at the beginning of the year | •               | ote | -52 769 1 284 2 130 -18 -49 372  -221 -2 299 -51 892  -559 738 5 853 -1 760 4 272  39 710 39 710 39 710 32 932      | 742<br>2 2 277<br>-67 805<br>-70 824<br>-70 824<br>-70 824<br>-742<br>2 277<br>-67 805<br>-403<br>-4 901<br>-4 377<br>0<br>-9 681<br>-22 440<br>22 440<br>-55 046<br>87 652 |
| Operating activities Result after financial items Adjustments for items not included in cash Depreciation Tax Cash flow from operating activities before changes in working capital  Changes in working capital Increase in receivables Increase in accounts payables Cash flow from operating activities  Investing activities Acquisitions of intangible assets Acquisitions of machinery and equipment Investment in financial assets Loans provided Cash flow from investing activities  Financing activities Share premium upon issue of new shares Cash flow from financing activities  Cash flow for the year   | •               | ote | -52 769 1 284 2 130 -18 -49 372  -221 -2 299 -51 892  -559 738 5 853 -1 760 4 272  39 710 39 710 -7 910             | 742<br>2 2 277<br>-67 805<br>-403<br>-4 901<br>-4 377<br>0<br>-9 681<br>-22 440<br>-55 046  |

|   |         | 2002-01-01 | 2001-01-01 |
|---|---------|------------|------------|
| Parent company income statement                     | Not     | 2002-12-31 | 2001-12-31 |
|   |         |            |            |
| Other income  | 2       | 489        | 0          |
| Gross profit  |         | 489        | 0          |
| Information about the business activities           | 4, 3, 2 |            |            |
| Selling expenses                                    |         | -4 390     | -8 330     |
| Administrative expenses                             | 5       | -10 063    | -9 791     |
| Research and development costs                      |         | -15 283    | -24 600    |
| Operating loss                                      |         | -29 248    | -42 720    |
| Result from financial investments                   |         |            |            |
| Other interest income and similar profit/loss items | 6       | 5 565      | 5 020      |
| Interest expenses and similar profit/loss items     |         | -1 132     | -466       |
| Total result from financial investments             |         | 4 433      | 4 554      |
| Result after financial items                        |         | -24 815    | -38 166    |
| Net loss for the year                               |         | -24 815    | -38 166    |

| Parent company balance sheet                                    | Not | 2002-12-31               | 2001-12-31               |
|---|-----|--------------------------|--------------------------|
| Accets  | 1   |                          |                          |
| Assets  |     |                          |                          |
| Fixed assets  |     |                          |                          |
| Intangible fixed assets Patents                                 | 7   | 1 359                    | 800                      |
| Tangible fixed assets   | 8   | 691                      | 1 377                    |
| Plant and machinery Leasehold improvements                      | 11  | 204                      | 215                      |
| Equipment, tools, fixtures and fittings                         | 9   | 575                      | 792                      |
|   |     | 1 469                    | 2 384                    |
| Financial fixed assets  |     | 0.7/0                    | 0.7/0                    |
| Shares in group activities Deposits                             |     | 8 769<br>1 010           | 8 769<br>1 000           |
|   |     | 9 779                    | 9 769                    |
| Total fixed assets  |     | 12 608                   | 12 953                   |
| Commant assets  |     |                          |                          |
| Current assets Current receivables                              |     | 0                        | 0                        |
| Other current investments                                       | 16  | 0                        | 5 413                    |
| Receivables from group companies                                |     | 73 478                   | 46 107                   |
| Other current receivables Prepaid expenses and accrued income   | 13  | 379<br>664               | 471<br>591               |
| Trepaid expenses and accrued income                             | 13  | 74 520                   | 52 581                   |
| Cash and bank balance   |     | 16 855                   | 26 280                   |
| Total current assets  |     | 91 376                   | 78 861                   |
| Total assets  |     | 103 984                  | 91 814                   |
|   |     |                          |                          |
| Equity and liabilities  | Not | 2002-01-01<br>2002-12-31 | 2001-01-01<br>2001-12-31 |
| Equity  | 14  |                          |                          |
| Restricted equity   |     |                          |                          |
| Share capital (26 879 758 shares at nom SEK 0,1 each)           |     | 2 688                    | 23 044                   |
| Share premium reserve   |     | 165 935<br>168 623       | 128 457<br>151 502       |
|   |     | 100 023                  | 131 302                  |
| Non-restricted equity   |     | 40.004                   |                          |
| Profit/loss brought forward  Net loss for the year              |     | -42 391<br>-24 815       | -26 766<br>-38 166       |
| Accumulated loss  |     | -67 206                  | -64 933                  |
| Total equity  |     | 101 418                  | 86 569                   |
| Current liabilities   |     |                          |                          |
| Accounts payable - trade  |     | 1 041                    | 3 368                    |
| Other current liabilities                                       |     | 233                      | 405                      |
| Accrued expenses and deferred income  Total current liabilities | 15  | 1 291                    | 1 473                    |
| Total equity and liabilities                                    |     | 2 566<br>103 984         | 5 245<br>91 814          |
|   |     | 100 704                  | 71 014                   |
| Pledged assets  |     | None                     | None                     |
| Contingent liabilities  |     | None                     | None                     |
|   |     |                          |                          |

|   |     |     | 2002-01-01 | 2001-01-01 |
|---|-----|-----|------------|------------|
| Cash flow statement                     |     | Not | 2002-12-31 | 2001-12-31 |
|   | •   |     | •          |            |
| Operating activities                    |     |     |            |            |
| Result after financial items            |     |     | -24 815    | -38 166    |
| Depreciation                            |     |     | 1 187      | 1 159      |
| Cashflow from operating activities      |     |     |            |            |
| before changes in working capital       |     |     | -23 628    | -37 007    |
| Changes in working capital              |     |     |            |            |
| Increase in receivables                 |     |     | -27 239    | -35 432    |
| Increase in accounts payable - trade    |     |     | -2 792     | 1 235      |
| Cash flow from operating activities     | S   |     | -53 660    | -71 205    |
| Investing activities                    |     |     |            |            |
| Acquisitions of intangible assets       |     |     | -559       | -403       |
| Acquisitions of machinery and equipme   | ent |     | -273       | -776       |
| Investment in financial assets          |     |     | 5 402      | -5 413     |
| Cash flow from investing activities     | ;   |     | 4 571      | -6 591     |
| Financing activities                    |     |     |            |            |
| Share premium upon new issue of sha     | res |     | 39 664     | 22 214     |
| Cash flow from financing activities     |     |     | 39 664     | 22 214     |
|   |     |     |            |            |
| Cash flow for the year                  |     |     | -9 425     | -55 582    |
| Liquid funds at the beginning of the ye | ar  |     | 26 280     | 81 862     |
| Liquid funds at the end of the year     | •   |     | 16 855     | 26 280     |

# Notes to the financial statements, applicable to the parent company and Group

### Note 1: Accounting principles

#### Information about the business activities

The annual report has been prepared according to the Annual Accounts Act and to the Swedish Accounting Standards Board.

#### Consolidated financial statements

The consolidated financial statements include subsidiaries, where the parent company directly or indirectly holds more than 50% of the votes.

The consolidated financial statements have been prepared in accordance with the acquisition accounting method, which means that the subsidiaries' equity at the date of acquisition, defined as the difference between the fair values of the assets and liabilities, is eliminated in full. Thus, the group equity includes only that portion of the subsidiaries' equity, which has been added after the date of acquisition.

If the acquisition value of the shares on consolidation exceeds the value of the subsidiary's net assets stated in the acquisition analysis, the difference is stated as goodwill on consolidation. If instead, the acquisition value of the shares on consolidation is less than the value of the company's net assets stated in the acquisition analysis, the difference is accounted for as a provision for negative goodwill. The provision is dissolved on the basis of expectations regarding the earnings trend.

The company applies the current method for the translation of the financial statements of foreign subsidiaries. This means that the assets and liabilities of the foreign subsidiaries are translated at the closing rate. All items included in the income statement are translated at the average rate for the year. Translation differences are taken directly to group equity.

If the parent company or another group company has taken measures to balance or hedge against exchange differences regarding a net investment in an independent subsidiary, the exchange difference in the hedge instrument is taken directly to equity, in so far as it is matched by a translation difference reported during the year for the subsidiary.

In case there is a difference in the valuation of assets and liabilities at group level and company level, the tax effect is taken into account and is reported either as a deferred tax asset or a deferred tax liability.

Inter-company profits are eliminated in full, i.e. without taking account of minority interests.

Minority interests in the result for the year are shown in the consolidated financial statements. Minority interests in the subsidiaries' equity are presented as a separate item in the consolidated balance sheet.

### Receivables

Receivables are stated in the amounts estimated to be received on the basis of individual assessment.

#### Foreign currencies

Receivables and payables in foreign currencies are valued at the closing rate. Where hedging measures have been taken, such as forward contracts, the forward rates are used. Gains and losses on receivables and payables relating to operations are accounted for net under other operating income or, alternatively, other operating expenses.

On hedging of future budgeted flows, the hedging instruments are not re-valued in case of exchange rate fluctuations. The entire effect of exchange rate fluctuations is accounted for in the income statement as the hedging instruments mature.

#### **Fixed assets**

Tangible and intangible fixed assets are depreciated/amortised systematically over their estimated useful lives. The following periods of depreciation/amortisation are applied:

|   | Antal år |
|---|----------|
| Intangible fixed assets                 | 5        |
| Equipment, tools, fixtures and fittings | 5        |
| Software                                | 3        |

Improvements to property Written down over the term of the lease

Interest on capital borrowed to finance the production of an asset is included in the acquisition value in so far as the interest is attributable to the production period.

# Research and development

Costs for research and development work are normally expensed as they arise.

#### Cash flow statement

The cash flow statement is prepared in accordance with the indirect method. The reported cash flow comprises only transactions leading to inward and outward payments. The cash flow is allocated to

- operating activities,
- investing activities and
- financing activities.

#### Inter-company purchases and sales

#### Note 2

# Parent company

Of the company's net sales, sales to subsidiaries account for SEK 0. Of the company's purchases, purchases from subsidiaries account for KSEK 9 924 (KSEK 13 365). Interest income from subsidiaries account for KSEK 4 375 ( KSEK 3 438).

For inter-company purchases and sales, the pricing principles applied are the same as for transactions between external parties.

### Note 3 Depreciation, amortisation, write-downs and reversals

Depreciation of tangible fixed assets amount to KSEK 2 617 (KSEK 2 451) group and KSEK 1 187 (KSEK 1 124) for the parent company.

# Note 4 Average number of employees, wages, salaries, other emoluments and social security contributions

|   | 2002-12-31 | 2001-12-31 |
|---|------------|------------|
| The average number of employees, men and women, was |            | _          |
| C   |            |            |
| Group   |            |            |
| Women   | 5          | 6          |
| Men   | 25         | 29         |
| Total for group                                     | 30         | 35         |
|   |            |            |
| Parent company                                      |            |            |
| Women   | 3          | 3          |
| Men   | 13         | 19         |
| Total for parent company                            | 16         | 22         |

2002-01-01-- 2001-01-01--

| G | ro | u | D |
|---|----|---|---|
|   |    |   |   |

| President and board of directors Other employees Total wages, salaries and emoluments  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension costs for group  Parent company  Wages, salaries and emoluments paid to President and the board of directors Other employees Total wages, salaries and emoluments  Statutory and contractual social security contributions  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension costs for parent company  11 793 14 066 | Wages, salaries and emoluments paid to                  |        |        |
|--|---|--------|--------|
| Total wages, salaries and emoluments  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension costs for group  Parent company  Wages, salaries and emoluments paid to President and the board of directors Other employees Total wages, salaries and emoluments Total wages, salaries, emoluments, social security contributions and pension  Total wages, salaries, emoluments, social security contributions and pension   | President and board of directors                        | 4 078  | 3 525  |
| Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension costs for group  Parent company  Wages, salaries and emoluments paid to President and the board of directors Other employees Total wages, salaries and emoluments Total wages, salaries, emoluments, social security contributions and pension  Total wages, salaries, emoluments, social security contributions and pension   | Other employees   | 22 859 | 29 295 |
| Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883  Total wages, salaries, emoluments, social security contributions and pension costs for group 32 336 39 154  Parent company  Wages, salaries and emoluments paid to President and the board of directors 702 868 Other employees 7 234 8 316 Total wages, salaries and emoluments paid to 7 936 9 183  Statutory and contractual social security contributions 2 568 3 000 Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883  Total wages, salaries, emoluments, social security contributions and pension   | Total wages, salaries and emoluments                    | 26 937 | 32 820 |
| Total wages, salaries, emoluments, social security contributions and pension costs for group  Parent company  Wages, salaries and emoluments paid to President and the board of directors 702 868 Other employees 7 234 8 316 Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions 2 568 3 000 Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883 Total wages, salaries, emoluments, social security contributions and pension  | Statutory and contractual social security contributions | 4 110  | 4 451  |
| Parent company  Wages, salaries and emoluments paid to President and the board of directors Other employees Total wages, salaries and emoluments  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension  | ,   | 1 290  | 1 883  |
| Parent company  Wages, salaries and emoluments paid to President and the board of directors Other employees 7 234 8 316 Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension  | _   | 20.007 | 00.454 |
| Wages, salaries and emoluments paid to President and the board of directors Other employees 7 234 8 316 Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension  | costs for group   | 32 336 | 39 154 |
| Wages, salaries and emoluments paid to President and the board of directors Other employees 7 234 8 316 Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions Pension costs (of which for board and managing director SEK 106 189) Total wages, salaries, emoluments, social security contributions and pension  |   |        |        |
| President and the board of directors 702 868 Other employees 7 234 8 316 Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions 2 568 3 000 Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883 Total wages, salaries, emoluments, social security contributions and pension   | Parent company  |        |        |
| Other employees7 2348 316Total wages, salaries and emoluments7 9369 183Statutory and contractual social security contributions2 5683 000Pension costs (of which for board and managing director SEK 106 189)1 2901 883Total wages, salaries, emoluments, social security contributions and pension   | Wages, salaries and emoluments paid to                  |        |        |
| Total wages, salaries and emoluments 7 936 9 183  Statutory and contractual social security contributions 2 568 3 000  Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883  Total wages, salaries, emoluments, social security contributions and pension  | President and the board of directors                    | 702    | 868    |
| Statutory and contractual social security contributions 2 568 3 000 Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883 Total wages, salaries, emoluments, social security contributions and pension  | Other employees   | 7 234  | 8 316  |
| Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883  Total wages, salaries, emoluments, social security contributions and pension   | Total wages, salaries and emoluments                    | 7 936  | 9 183  |
| Pension costs (of which for board and managing director SEK 106 189) 1 290 1 883  Total wages, salaries, emoluments, social security contributions and pension   |   | 0.5/0  | 2 222  |
| Total wages, salaries, emoluments, social security contributions and pension   |   |        |        |
|  |   | 1 290  | 1 883  |
|  | _   | 11 793 | 14 066 |

Regarding severance pay for board of directors and CEO, the CEO has one year of salary upon notice.

| Note 5 | Fees and remuneration |
|--------|-----------------------|
|        |                       |

|   |     | 2001-01-01<br>2001-12-31 |
|---|-----|--------------------------|
| Group                                     |     |                          |
| Accounting fees                           | 206 |                          |
| Other fees                                | 68  |                          |
| Total                                     | 274 | 581                      |
| Parent company Accounting fees Other fees | 75  | 68                       |
| Other fees                                | 23  |                          |
| Total                                     | 98  | 216                      |

# Note 6 Other interest income and similar profit/loss items

|                                      | 2002-01-01<br>2002-12-31 | 2001-01-01<br>2001-12-31 |
|--------------------------------------|--------------------------|--------------------------|
| Group                                |                          |                          |
| Interest income<br>Total             | 1 242<br>1 242           |                          |
| Parent company                       |                          |                          |
| Interest income<br>Total             | 5 565<br>5 565           |                          |
| Of which relating to group companies | 4 375                    | 3 438                    |

| Note 7  | Patents                                 |                   |                |
|---|---|-------------------|----------------|
|   |   | 2002-12-31 20     | 01-12-31       |
| Group   |   |                   |                |
| Patents   |   | 000               | 207            |
| Balance brought forward Capitalised costs               |   | 800<br>559        | 397<br>403     |
| Closing residual value according to plan                |   | 1 359             | 800            |
| Parent company  |   |                   |                |
| Patents   |   |                   |                |
| Balance brought forward<br>Capitalised costs            |   | 800<br>559        | 397<br>403     |
| Closing residual value according to plan                |   | 1 359             | 800            |
| Note 8  | Plant and machinery                     |                   |                |
|   |   | 2002-12-31 20     | 01-12-31       |
| Group   |   | 2002-12-31  20    | 01-12-31       |
| Ralance brought forward                                 |   | 2 000             | 3 514          |
| Balance brought forward -Purchases                      |   | 3 900<br>359      | 3 5 1 4<br>488 |
| -Disposal   |   | -197              | -102           |
| -Currency translations                                  |   | -93<br>3 969      | 3 000          |
| Closing accumulated acquisition values                  |   | 3 909             | 3 900          |
| Balance brought forward                                 |   | -1 817            | -686           |
| -Purchases  |   | 80                | 67             |
| -Disposal<br>-Currency translations                     |   | -1 320<br>62      | -1 198         |
| Closing accumulated depreciation                        |   | -2 994            | -1 817         |
| Closing residual value according to plan                |   | 976               | 2 083          |
| g   |   |                   |                |
| Parent company  |   | 2002-12-31   20   | 01-12-31       |
| Delegate begundet forward                               |   | 2.752             | 2.450          |
| Balance brought forward -Purchases                      |   | 2 752<br>273      | 2 459<br>394   |
| -Disposal   |   | 0                 | -102           |
| Closing accumulated acquisition values                  |   | 3 024             | 2 752          |
| Balance brought forward                                 |   | -1 375            | -532           |
| -Purchases  |   | 0                 | 67             |
| -Disposal   |   | -958              | -910           |
| Closing accumulated depreciation                        |   | -2 333            | -1 375         |
| Closing residual value according to plan                |   | 691               | 1 377          |
|   |   |                   |                |
| Note 9  | Equipment, tools, fixtures and fittings | 2002-12-31 20     | 01-12-31       |
| Group   |   |                   |                |
| Balance brought forward                                 |   | 2 315             | 927            |
| -Purchases  |   | 0                 | 1 388          |
| -Currency translations                                  |   | -206              | 0              |
| Closing accumulated acquisition values                  |   | 2 109             | 2 315          |
| Balance brought forward                                 |   | -499              | -87            |
| -Depreciation   |   | -446              | -412           |
| -Currency translations Closing accumulated depreciation |   | <u>58</u><br>-887 | -499           |
| s.coming accumulated depreciation                       |   | -007              | -477           |
| Closing residual value according to plan                |   | 1 222             | 1 816          |

# Parent company

| Balance brought forward                  | 1 088 | 927   |
|--|-------|-------|
| -Purchases                               | 0     | 161   |
| Closing accumulated acquisition values   | 1 088 | 1 088 |
|  |       |       |
| Balance brought forward                  | -296  | -87   |
| -Depreciation                            | -218  | -209  |
| Closing accumulated depreciation         | -513  | -296  |
|  |       |       |
| Closing residual value according to plan | 575   | 792   |

Note 10 Software

| Note 10                                  | Sultwale |            |            |
|--|----------|------------|------------|
|  |          | 2002-12-31 | 2001-12-31 |
| Group                                    |          |            |            |
|  | Softw    | are        |            |
| Balance brought forward                  |          | 267        | 158        |
| -Purchases                               |          | 0          | 108        |
| -Currency translations                   |          | 45         | 0          |
| Closing accumulated acquisition values   |          | 222        | 267        |
| Balance brought forward                  |          | -110       | -22        |
| -Depreciation                            |          | -94        | -88        |
| -Currency translations                   |          | 38         | 0          |
| Closing accumulated depreciation         |          | -166       | -110       |
| Closing residual value according to plan |          | 56         | 157        |

| Note 11                                  | Costs of improvements to property |        |            |
|--|-----------------------------------|--------|------------|
|  | 2002-1                            | 2-31   | 2001-12-31 |
| Group                                    |                                   |        |            |
| Balance brought forward                  |                                   | 3 428  | 229        |
| -Purchases                               |                                   | 54     | 3 198      |
| -Currency translations                   |                                   | -543   | 0          |
| Utgående ackumulerade anskaffningsvärden |                                   | 2 938  | 3 428      |
| Balance brought forward                  |                                   | -667   | 0          |
| -Depreciation                            |                                   | -757   | -667       |
| -Currency translations                   |                                   | 181    | 0          |
| Closing accumulated depreciations        |                                   | -1 243 | -667       |
| Closing residual value according to plan |                                   | 1 695  | 2 761      |
| Parent company                           |                                   |        |            |
| Balance brought forward                  |                                   | 220    | 0          |
| -Purchases                               |                                   | 0      | 220        |
| Closing accumulated acquisition values   |                                   | 220    | 220        |
| Balance brought forward                  |                                   | -6     | 0          |
| -Depreciation                            |                                   | -11    | -6         |
| Closing accumulated depreciations        |                                   | -17    | -6         |
| Closing residual value according to plan |                                   | 204    | 215        |

| Note 12  | Vehicles                            |                 |                    |
|--|-------------------------------------|-----------------|--------------------|
| 1010 12  | vernoies                            | 2002-12-31      | 2001-12-31         |
| Group  |                                     |                 |                    |
| Balance brought forward  |                                     |                 | 0 349              |
| -Purchases / Sold  |                                     |                 | 0 -349             |
| Closing accumulated acquisition values                             |                                     |                 | 0 0                |
| Balance brought forward  |                                     |                 | 0 -15              |
| -Depreciation  |                                     |                 | 0 15               |
| Closing accumulated depreciation                                   |                                     |                 | 0 0                |
| Closing residual value according to plan                           |                                     |                 | 0 0                |
| Note 13  | Prepaid expenses and accrued income |                 |                    |
|  |                                     | 2002-12-31      | 2001-12-31         |
| Group  |                                     |                 |                    |
| Prepaid rents  |                                     | 46              | 58 570             |
| Prepaid leasing Accrued interest income                            |                                     |                 | 55 32<br>16 57     |
| Accrued interest income Accrued income                             |                                     |                 | 16 57<br>53 0      |
| Prepaid insurance  |                                     | 19              |                    |
| Other prepaid expenses   |                                     | 17              |                    |
| Total  |                                     | 97              | 74 941             |
| Parent company   |                                     |                 |                    |
| Prepaid rents  |                                     | 32              | 29 322             |
| Prepaid leasing  |                                     |                 | 55 32              |
| Accrued interest income Accrued income                             |                                     |                 | 16 57<br>53 0      |
| Prepaid insurance  |                                     | 12              |                    |
| Other prepaid expenses   |                                     |                 | 74 32              |
| Total  |                                     | 66              | 54 591             |
| Note 14  | Change in equity                    | -               |                    |
| Group  |                                     | 2002-12-31      | 2001-12-31         |
| ·  |                                     |                 |                    |
| Restricted equity  |                                     |                 |                    |
| Share capital  Amount at the beginning of the year                 |                                     | 23 04           | 14 18 794          |
| New capital issue  |                                     | 2 18            |                    |
| Transfer to non-restricted reserves                                |                                     | -22 54          |                    |
| Amount at the end of the year                                      |                                     | 2 68            | 38 23 044          |
| Restricted reserves  Amount at the beginning of the year           |                                     | 131 87          | 78 130 673         |
| New capital issue  |                                     | 37 47           |                    |
| Change in exchange difference                                      |                                     | -1 38           |                    |
| Deferred compensation  Adjustment from restricted equity to non-re | estricted equity                    | 1 28            | 3 129<br>0 -20 158 |
| Amount at the end of the year                                      | stricted equity                     | 169 25          |                    |
| Total restricted equity at the end of the year                     | ır                                  | 171 94          |                    |
| Non-restricted equity  |                                     |                 |                    |
| Amount at the beginning of the year                                |                                     | -112 48         |                    |
| Transfer from restricted reserves  Net loss of the year            |                                     | 22 54<br>-52 78 |                    |
| Total non-restricted equity at the end of the                      | e year                              | -142 73         |                    |
|  |                                     | <del>-</del>    |                    |

| _  |                                      | 2002-12-31        | 2001-12-31 |
|--|--------------------------------------|-------------------|------------|
| Parent company   |                                      |                   |            |
| Restricted equity  |                                      |                   |            |
| Share capital  |                                      |                   |            |
| Amount at the beginning of the year                              |                                      | 23 044            |            |
| New capital issue  |                                      | 2 185             |            |
| Transfer to non-restricted equity  Amount at the end of the year |                                      | -22 542<br>2 688  |            |
| , and are the end of the year                                    |                                      |                   | 20 0 1 1   |
| Share premium reserve  |                                      |                   |            |
| Amount at the beginning of the year                              |                                      | 128 457           |            |
| New capital issue Amount at the end of the year                  |                                      | 37 478<br>165 935 |            |
| Amount at the end of the year                                    |                                      | 100 733           | 120 437    |
| Total restricted equity at the end of the year                   |                                      | 168 623           | 151 502    |
| Non-restricted equity  |                                      |                   |            |
| Amount at the beginning of the year                              |                                      | -64 933           | -26 766    |
| Transfer from restricted equity                                  |                                      | 22 542            |            |
| Net loss of the year   |                                      | -24 815           |            |
| Amount of the year   |                                      | -67 206           | -64 933    |
| Note 15  | Accrued expenses and deferred income |                   |            |
|  |                                      | 2002-01-01        | 2001-01-01 |
|  |                                      | 2002-12-31        | 2001-12-31 |
| Group  |                                      |                   |            |
| Accrued holiday pay  |                                      | 704               | 756        |
| Accrued social security contributions                            |                                      | 213               |            |
| Accrued special employer's contribution                          |                                      | 264               |            |
| Unearned revenue   |                                      | 419               | 0          |
| Other items  |                                      | 1 601             | 1 927      |
| Total  |                                      | 3 201             | 3 356      |
| Parent company   |                                      |                   |            |
| Asserted holiday pay   |                                      | 287               | 212        |
| Accrued holiday pay Accrued social security contributions        |                                      | 213               |            |
| Accrued special employer's contribution                          |                                      | 264               |            |
| Unearned revenue   |                                      | 37                |            |
| Other items  |                                      | 490               | 588        |
| Total  |                                      | 1 291             | 1 473      |
|  | 011                                  |                   |            |
| Note 16  | Other current investments            | 2002-01-01        | 2001-01-01 |
|  |                                      | 2002-12-31        | 2001-12-31 |
| Group  |                                      |                   |            |
| Book value   |                                      | 0                 | 5 413      |
| Market value or equivalent                                       |                                      | 0                 | 5 413      |
| Parent company   |                                      |                   |            |
| Book value   |                                      | 0                 | 5 413      |
| Market value or equivalent                                       |                                      | 0                 |            |
|  |                                      |                   |            |

#### Note 17

#### Shares in group companies

| Company name                | Organisations r | <u>nr</u> <u>Säte</u> |               | Kapitalandel (%) |
|-----------------------------|-----------------|-----------------------|---------------|------------------|
| Global IP Sound Optioner AB | 556585-5383     | Stockholm, Sverige    |               | 100              |
| Global IP Sound Inc.        | 94-3352605      | San Francisco, USA    |               | 100              |
|                             | Kapital-        | Rösträtts-            | Antal         |                  |
| Parent company              | andel %         | andel %               | <u>aktier</u> | Bokfört värde    |
| Global IP Sound Optioner AB | 100             | 100                   | 1 000         | 100 000          |
| Global IP Sound Inc.        | 100             | 100                   | 100 000       | <u>8 669 216</u> |
| Sum                         |                 |                       |               | 8 769 216        |

Global IP Sound Optioner AB has share capital of SEK 100 000. Equity amounts to SEK 90 498. Net loss of the year amounts to SEK 441.

Global IP Sound Inc. has a share capital of SEK 869. Equity amounts to SEK -56 209 760. Net loss of the year amounts to SEK 26 704 858.

#### Note 18

#### Other long-term receivables

The company's CEO, Gary Hermansen who is employed by Global IP Sound Inc, has per 2002-07-31 taken a loan at the amount of USD 200 000 from Global IP Sound Inc. Exchanged to Swedish krona (SEK) and including the interest consideration, the total loan per 2002-12-31 is MSEK 1,76. The loan carries interest at 3% per year. No repayment has been done during 2002. The loan runs till 2004-07-31 och shall be regulated in entirety per this date. As security 400 000 shares and/or warrants to buy in Brightmail Inc. are set.

#### Note 19 New Capital Issue

In 2002, the Company generated 39 663 821 in new capital. The source of those funds are describe below:

| Exercise of Warrants    | 6 400 375   |
|-------------------------|-------------|
| 2001 Funding Activities | 5 761 080   |
| 2002 Funding Activities | 29 658 245  |
| Issuance costs          | (2 155 879) |
|                         | 39 663 821  |

Stockholm 2003-03-12

Gary Hermansen Ditlef de Vibe Roar Hagen
President and CEO Chairman of the Board Vice President

Jörgen Axelsson Jørgen Kjærnes Lars Berg Trym Skeie

Our audit report has been issued on 2003-03-12 PRICEWATERHOUSECOOPERS AB

Magnus Brändström Auktoriserad revisor